

# Silicon Valley Technology Showcase Schedule

<u>Time</u>	<u>Activity</u>
8:00am - 8:30am	<b>Event Check-In</b> Registration & Continental Breakfast
8:30am - 8:45am	<b>Begin Showcase Event</b> Welcome / Showcase Format & Intent <i>Cary Vea (President / CEO Polytron Corporation)</i> <i>Lisa Campbell (President / Choice Communications Corporation)</i>
8:45am - 9:05am	<b>Duraline</b> MicroDucts - Fiber Optic Pathways <i>Clark Guler (Business Development Manager)</i>
9:05am - 9:30am	<b>Corning ONE Converged Networks</b> Optical Network Evolution <i>Robert Basile (Solution Architect)</i>
9:30am - 9:55am	<b>Siklu</b> mmWave – multi Gigabit Wireless Networks <i>Alex Doorduyn (Director of Business Development)</i>
9:55am - 10:20am	<b>Axis Communications</b> End-to-end Solutions <i>Bryan Wade (Regional Sales Manager)</i>
	<b>Raffle Prize Drawing</b>
10:20am - 10:35am	<b>Morning Break</b>
10:35am - 10:55am	<b>Polytron Corporation</b> Systems Integration <i>Cary Vea (Polytron Corporation)</i>
10:55am - 11:15am	<b>Choice Communications Corporation</b> Why you should utilize the Channel as your strategic partner to design, price, and project manage your most complicated projects <i>Lisa Campbell (Choice Communications)</i>
11:15am - 11:30pm	<b>INPHI Corporation</b> Testimonial <i>Scott Clark (Associate VP of IT and InfoSec)</i>
11:30am - 11:55am	<b>CenturyLink</b> Transforming with an intelligent, network-based security approach <i>Nate Duncombe (Senior Director for Security, Indirect Channel)</i>

12:00pm - 12:30pm

**LUNCH**

*Grab-and-Go Boxed Lunches*

12:30pm - 12:55pm

**TPX**

Summary of our solution portfolio, highlighting our Single Source Solution focus. Specific review of our current offering. Bringing it all together with our Complete Bundle. Concluding with the true value-prop of our organization, our support model

*David Hagen (Technology Evangelist for Managed Services)*

12:55pm - 1:20pm

**GTT**

SD-WAN from the big picture, emphasizing the truly unique and revolutionary aspects of this important technology

*Richard Vidil (VP Sales Engineering)*

1:20pm - 1:45pm

**Claro**

The Power of Claro Enterprise Solutions

*Ariel Cruz (VP of Indirect Channels)*

1:45pm - 2:25pm

**Panel Discussion**

Leading experts will discuss best practices of enterprise adoption of cloud-based services

2:25pm - 2:50pm

**Nice-inContact**

Prem to cloud as a non-issue and omni-channel integration

*Howie Oren (Senior Account Executive)*

***Raffle Prize Drawing***

2:50pm - 3:10pm

**Afternoon Break**

3:10pm - 3:35pm

**Evolve IP**

Cloud adoption with focus on cloud products migration within the UCaaS / CCaaS / DaaS / DRaaS verticals

*Jim Tennant (VP of Channel, West Region)*

3:35pm - 4:00pm

**Vonage**

By the year 2020, the customer experience will take over the complex technology discussion we have today with our customers, making it critical to break down the silo's that today's technology stack has created, driving our mission today as trusted advisers to guide businesses to better both the internal and external customer experience

*Kristy Thomas (SVP of Western Sales)*

4:00pm - 4:20pm

**Masergy**

Hybrid Networking & Designing a Secure SDWAN Environment

*Pete Orosco (Sales Engineer)*

***Raffle Prize Drawing***

4:30pm - 5:30pm

**Cocktail Reception**