



Silicon Valley Technology Showcase

Track 2 - Schedule

<u>Time</u>	<u>Activity</u>
8:00am - 8:30am	<u>Event Check-In</u> Registration & Continental Breakfast
8:30am - 8:45am	<u>Begin Showcase Event</u> Welcome / Showcase Format & Intent <i>Cary Vea - President-CEO / Polytron Corporation</i> <i>Lisa Campbell - CEO Co-Founder / Choice Communications Corporation</i>
8:45am - 9:45am	<u>GSA</u> Multiple Award Schedule – New Solicitation released 10/1/2019 – Summary of Changes <i>Mark Reiss – GSA Customer Service Director, FAS</i>
9:45am - 10:15am	<u>Polytron</u> History of Systems Integration (SI) and Why Should I Be Interested in a SI partner How New Technologies Enter the Market Vetting Supply Chain Sources - avoid pitfalls and disappointments <i>Cary Vea - President-CEO / Polytron Corporation</i>
10:15am - 10:25am	<u>Morning Break</u> Raffle Prize Drawing
10:25am - 10:45am	<u>Duraline</u> MicroDucts – Fiber Optic Pathways <i>Robert Parrish – Pacific Sales Manager</i>
10:45am - 12:00am	<u>Gigabit Passive Optical Networks (GPON) Summit</u> <u>DASAN/Zhone (DZS): Approach, Solutions, Case Studies</u> <i>Kris Good – Regional Sales Manager</i> <u>Corning ONE Converged Networks: Optical Network Evolution</u> <i>Dave Sramek – RCDD – Passive Optical Cable</i> <i>Joshua Sheil – Passive Optical Networks</i> <u>Tellabs: GPON Architecture; Products; Case Studies</u> <i>Bill Buck – Director of Business Development & Technology</i>
12:00pm - 12:30pm	<u>LUNCH</u> <i>Grab-and-Go Boxed Lunches</i>
12:30pm - 1:00pm	<u>Siklu</u> Multi Gigabit Wireless Networks <i>David Sumi – VP of Marketing</i>



1:00pm - 2:00pm

Axis

Axis Product Integration - End-to-end Solutions; Cyber Security

Bryan Wade -Regional Sales Manager

Craig Conley – Field Sales Engineer, West

2:00pm - 2:15pm

Afternoon Break

2:15pm - 2:45pm

Polytron

Systems Integration – Case Studies – Services Engagement Process

Cary Vea - President-CEO / Polytron Corporation

2:45pm – 3:00pm

Customer Testimonials – Systems Integration Examples

Sakata Seed – Integration of GPON, CCTV, Access Control, Paging Systems

Ramiro Guel – Systems Administrator

3:00pm - 4:00pm

Panel Discussion

Leading experts will discuss how to transition to new technologies

4:00pm – 6:00pm

Final Q&A

Cocktail Reception